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The energy supermarket

Your one stop shop for all your business utilities

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## About Us

Located in Newcastle upon Tyne, we at The Energy Supermarket strive and specialise in supplying our client pool with only the best utility solutions, with transparency and professionalism being at the core of our business. Our services are flexible, and we take the time to listen to our customers to gain an insight to their businesses to provide them with quick, efficient and bespoke pricing suited to their own personal needs. We see ourselves as a one stop shop for any business of any size by providing smart, cost-effective and straightforward solutions including; gas, electric, water, and bespoke account management, to name just a few.

Our aim is to make an impact on the SME market corporate treatment whilst continuing to support our corporate clients with our trusted offering. With an unparalleled track record and great experience of the utility sector, we've already helped thousands of businesses from across the UK switch and save. and we hope that after reading through this digital brochure that you too will consider joining us.



12 Jun 2023

### Great service, very happy with our renewal contract

James has been extremely helpful in renewing our business energy contracts. He is very knowledgeable and helped me to make sense of what I needed to know about the energy market and what that means for our charity . The whole process has been very smooth and easy. James has been available to answer any questions, and is happy to help, he's friendly and approachable and has been a pleasure to deal with. Thanks James!



Verified

8 Jun 2023

### Phone call contact was pleasant and...

Phone call contact was pleasant and respectful of sometimes the need to call back at a more convenient time to talk. Explanations of service offered were clear and transparent. Confident in the service has provided the best deal for my business energy needs. Would recommend businesses to use the energy supermarket.



4 May 2023

### A small charity is very grateful.

We are a small charity with volunteer trustees, so choosing new utility providers every few years is always a chore. Aaron and Jake from The Energy Supermarket stepped in and made it very easy this time. They talked me through every step and gave regular updates while they checked for the best option for us. I had another agent looking to get the best deal from our current provider, which gave a live comparison and in the end Aaron and Jake came up with an excellent contract with British Gas Lite, which suits us perfectly and will also save us a significant amount of money. It's the best customer service I've come across for a very long time. Thank you Jake and Aaron!



## Our Partners



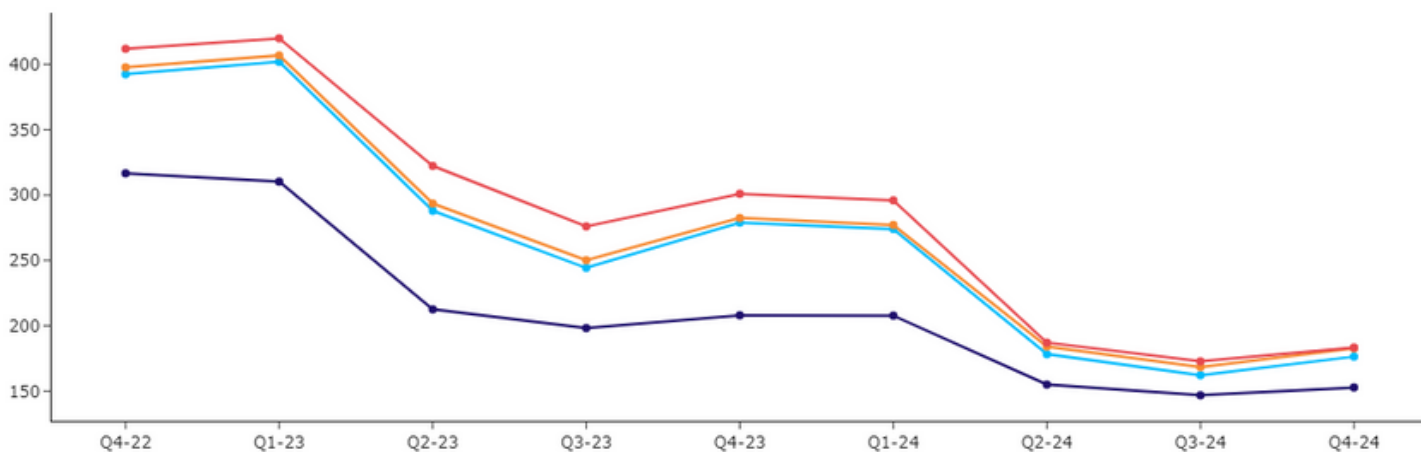
## Our Mission & Aims

The Energy Supermarket is dedicated to supporting the UK's businesses through the energy crisis, as the current climate sees an increase in gas, electric and water bills, and we want you to receive the best possible quotes for utility, so you can invest in the other elements of your business, such as marketing & the user experience.

With a great understanding of the sector, we strive to help businesses understand the new legislations that have come into play over the past two years. It's important to us that you don't feel alone in this journey.

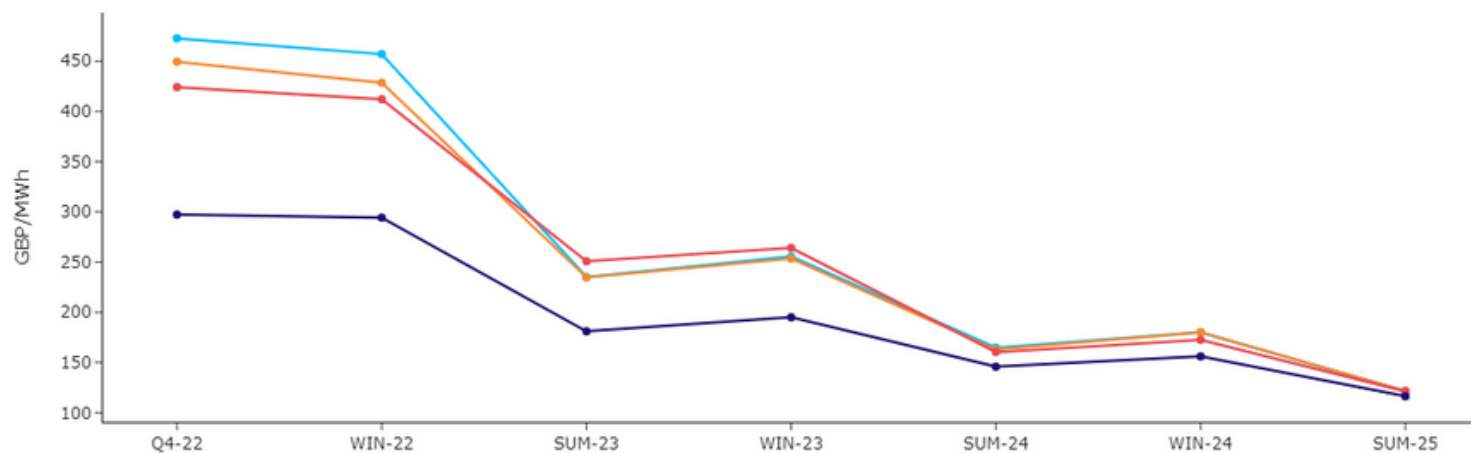
We take the time to see where savings can be made during the current crisis by looking at savings against the CCL (also known as Climate Change Levy) and we can then go back to reclaim for the past four years as not every business has to pay this. By looking at the KVA capacity, we have saved businesses thousands in overspent KVA.

— Last close — 1-day ago — 1-week ago — 1-month ago



last close : 18 Jul 2022, W-1 close : 11 Jul 2022  
M-1 close : 21 Jun 2022

— Last close — 1-day ago — 1-week ago — 1-month ago



last close : 18 Jul 2022, W-1 close : 11 Jul 2022  
M-1 close : 21 Jun 2022

## What's Changing?

The utility sector is ever-changing, and with new legislations coming into play from the government it can often be overwhelming and confusing to understand. For peace of mind, see the list below of what's changing, or has changed in recent times:

- On the 1st of April 2022, the Ofgem price gaps saw the market increase further putting further pressure on businesses and forcing some to even close their doors.
- The same day also saw the first half of the TCR (Targeting Charing Review) come into effect.

## What is the TCR (Targeting Charing Review)?

On the 21st of November 2021, Ofgem announced its decision on the Targeted Charing Review (TCR) Significant Code Review (SCR) which identifies how some of the costs of the electricity networks are recovered. At present, a network charge rate consists of two parts; a signal or incentive element (Forward-Looking Charge) and a revenue collection element (Residual Charge).

The TCR will change the way the Residual Charge is collected, separating it from the Forward-Looking Charge. This means that revenue is no longer providing a signal for people to avoid charges through behaviours such as load-shifting or on-site and embedded generation. The change is designed to remove any unintended distortions and improve fairness in a practical and proportional way. For a clearer understanding, the distribution element of TCR was affected on the 1st of April 2022 and the transportation element from 1st of April 2023.

The way that suppliers will charge consumers all depends on how much energy they use and what banding they fall into, make sure you now what banding you are and how this will impact your costs.

| Charge Name                      | Apr-21 | Apr-22 | Apr-23  | 2021>2022 | 2022>2023 |
|----------------------------------|--------|--------|---------|-----------|-----------|
| <b>Band 1 Fixed Charge p/day</b> | 10.8   | 98.7   | 312.4   | 816%      | 217%      |
| <b>Band 2 Fixed Charge p/day</b> | 10.8   | 142.2  | 569.5   | 1220%     | 301%      |
| <b>Band 3 Fixed Charge p/day</b> | 10.8   | 234.3  | 917.3   | 2075%     | 292%      |
| <b>Band 4 Fixed Charge p/day</b> | 10.8   | 490.2  | 2,068.1 | 4452%     | 322%      |
| <b>Unit Rate 1 p/kWh</b>         | 9.860  | 9.824  | 9.450   | -0.4%     | -4%       |
| <b>Unit Rate 2 p/kWh</b>         | 0.485  | 0.396  | 0.591   | -18%      | 49%       |
| <b>Unit Rate 3 p/kWh</b>         | 0.224  | 0.074  | 0.134   | -67%      | 81%       |
| <b>TNUoS HH £/kW*</b>            | 54.284 | 57.953 | 0.000   | 7%        | -100%     |

## Review & Renew

As leading energy specialists, at The Energy Supermarket we're dedicated to protecting businesses and their budget against the rising energy costs. But how do we do it?

1. We look to secure energy contracts ahead of the price increases, allowing you to avoid them for as long as possible. As we touched upon earlier, we want you to be able to utilise your budget in other areas of your business rather than pushing it all towards mundane utilities.

Upon finding the right contract for you, we'll then set this up for when your current contract ends meaning that you'll miss any rises between today's market and the future price. Regardless of the above, we must note here that nothing with your current contract will ever be affected. We're just dedicated to helping you avoid the increases for your next contract even with your current supplier.



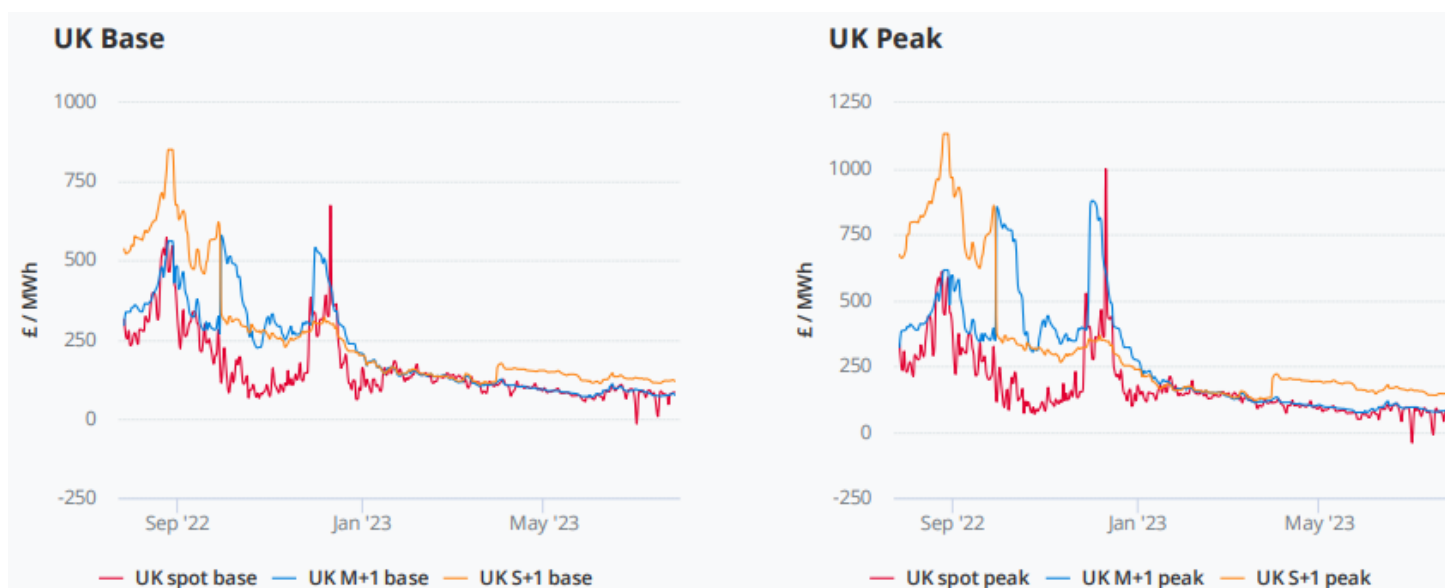
## Monitoring and Reduction

2. Alongside the review and renew process, we carry out a full KVA analysis to ensure your allowance has been set up correctly with the DNO. This is then followed up by a full half hourly data analysis making sure you aren't wasting energy; our findings will be presented to you in a full detailed report for transparency.

Our experts will also carry out bill audits to make sure all charges are as should be. No stone will ever be unturned by us during the monitoring and reduction process, or across the board for that matter. For free of charge, we will make sure that you have a smart metre fitted with your new/current supplier to eliminate estimated billing. By providing you with this service, you'll be able to keep a track of your utility spend, further reducing spending.



We'll also provide you with full knowledge of the market conditions to make a fully educated decision on when the right time to buy will be and for how long contracts should be procured for.



## Our Services

Energy Services As one of the UK's leading energy brokers, our experts strive to deliver only the best energy services, with our knowledge and transparency being at the heart of each one. Our range of services include:

- Bespoke Account Management
- Contract Validation
- New Connections
- Energy Audits
- Carbon Reduction
- Energy Compliance

## Energy Procurement (Fixed and Flexible Purchasing)

Reflecting on and renegotiating your renewal is only one step in the right direction of keeping your business energy costs down.

A valuable resource is most often dedicated to liaising with suppliers when it comes to energy-related matters, from complex billing queries right through to site work requirements and the implementation of energy management systems.

By partnering with The Energy Supermarket, you'll be assigned a dedicated account manager who'll work closely with you to carry out these requirements on your behalf. Through their expertise and knowledge, you'll be able to apply your own skills & resources to other areas of the business.

With an excellent track record, we work with some of the UK's and Ireland's largest companies, helping them to implement complex management systems whilst supporting them with their energy reduction and renewables obligations.

Unlike other energy consultants, energy comparison sites, and energy brokerages, we operate with full transparency when it comes to our commissions. We believe a relationship that's trustworthy and holds mutual affinity is the only way to produce the best results

### Fixed Procurement

With a fixed tariff, you pay a set unit price over the lifetime of your gas and electric contract. So, your unit price doesn't change when energy prices go up, making it cheaper than our standard prices when this happens. It helps you budget better and gives you peace of mind.



### Flexible Purchasing

Flexible procurement is an alternative way to purchase energy that allows organisations to take advantage of the ups and downs of the wholesale market. It involves tracking the wholesale market and purchasing smaller chunks of energy throughout the length of a contract.





## Bespoke Account Management

For a personalised service, our dedicated account managers will connect you directly to one of our energy experts. By doing so, this allows for open dialogue & grants us the opportunity to gain a clearer understanding of your business needs and manage your expectations.

Our account managers are also there to discuss options, answer your queries & put your issues and concerns to bed without having to be passed from department to department.



## Contract Analysis

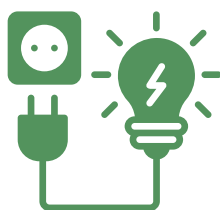
Honesty is at the heart of everything we do, including our contract validation process. Our team will work to ensure that all charges on your current account are factually correct, for example; are you paying the right amount for KVA/VAT/CCL? Or is your current contract the best for your business?

Well we're here to provide answers to both these questions and more, as well as breaking down your bills so that you're able to understand the changes & can mitigate them effectively.



## New Connections

If you're a new business owner seeking assistance with your gas and electricity? Well, we at The Energy Supermarket can help you. We'll look into and organise new metre installations for your business premises - allowing you to take a step back and focus on other prominent areas of your business.



## Water Procurement

Long gone are the days where you had to use a regional water company, so allow our team to find out if you could be saving money. We can also explore whether you're currently getting the most out of your existing supplier.





## Contact Us

Our contact information is as follows:

Telephone:

0800 254 5235

Dedicated Support Email:

[info@theenergysupermarket.co.uk](mailto:info@theenergysupermarket.co.uk)

Main Office Location:

Design Works, William Street, Felling, Gateshead, NE10 0JP

Opening Hours: 9:00am - 5:00pm Monday to Friday